

**PENGARUH KUALITAS PRODUK, HARGA DAN CITRA MEREK
TERHADAP KEPUTUSAN PEMBELIAN *FASHION IMPORT PRELOVED*
PADA TOKO ONLINE RATUVINTAGE_PRASTIWI**

ABSTRAK

Tujuan penelitian ini adalah untuk mengetahui pengaruh kualitas produk, harga dan citra merek terhadap keputusan pembelian di toko Online Ratuvintage_Prastiwi. Jenis penelitian ini adalah Kualitatif dan Kuantitatif. Populasi dalam penelitian ini sebanyak 100 konsumen yang membeli produk fashion di toko Online Ratuvintage_Prastiwi 6 bulan terakhir. Teknik pengambilan sampel yang dilakukan dalam penelitian ini adalah menggunakan sampel purposive sampling. Metode pengumpulan data berupa observasi, wawancara, dokumentasi dan kuesioner. Penelitian ini menggunakan teknik uji regresi berganda, uji t, uji F, uji koefisien determinasi dan uji dominan antar variabel. Hasil penelitian menunjukkan bahwa kualitas produk dan harga secara paralel berpengaruh positif dan signifikan terhadap keputusan pembelian di toko Online Ratuvintage_Prastiwi. citra merek tidak berpengaruh signifikan terhadap keputusan pembelian di toko Online Ratuvintage_Prastiwi. Secara simultan kualitas produk, harga dan citra merek berpengaruh positif dan signifikan terhadap keputusan pembelian di toko Online Ratuvintage_Prastiwi. Variabel yang dominan mempengaruhi keputusan pembelian di toko Online Ratuvintage_Prastiwi adalah variabel kualitas produk.

Kata Kunci : Kualitas Produk, Harga, Citra Merek dan Keputusan Pembelian

***INFLUENCE OF PRODUCT QUALITY, PRICE AND BRAND IMAGE
ON THE PURCHASE DECISION OF PRELOVED FASHION IMPORT
ONLINE STORE RATUVINTAGE_PRASTIWI***

ABSTRACT

The purpose of this study was to determine the effect of product quality, price and brand image on purchasing decisions at Ratuvintage_Prastiwi Online shop. This type of research is qualitative and quantitative. The population in this study were 100 consumers who bought fashion products at Ratuvintage_Prastiwi Online shop for the last 6 months. The sampling technique used in this study was purposive sampling. The data collection methods are observation, interview, documentation and questionnaire. This study uses multiple regression test techniques, t test, F test, r test and dominant test between variables. The results showed that product quality and price parisally had a positive and significant effect on purchasing decisions at Ratuvintage_Prastiwi Online shop. Brand image has no significant effect on purchasing decisions at Ratuvintage_Prastiwi Online store. Simultaneously, product quality, price and brand image have a positive and significant effect on purchasing decisions at Ratuvintage_Prastiwi Online shop. The dominant variable affecting purchasing decisions at Ratuvintage_Prastiwi Online shop is product quality.

Keywords: Product Quality, Price, Brand Image and Purchase Decision