

DAFTAR PUSTAKA

- Abdellaoui, M., Bleichrodt, H., & Paraschiv, C. (2007). *Loss aversion Under Prospect Theory: A Parameter-Free Measurement. Management Science*, 53(10), 1659–1674. <https://doi.org/10.1287/mnsc.1070.0711>
- Arkes, H. R., & Ayton, P. (1999). The sunk cost and Concorde effects: Are humans less rational than lower animals? *Psychological Bulletin*, 125(5), 591–600. <https://doi.org/10.1037/0033-2909.125.5.591>
- Arnett, J. J., Žukauskienė, R., & Sugimura, K. (2014). The new life stage of emerging adulthood at ages 18–29 years: Implications for mental health. *The Lancet Psychiatry*, 1(7), 569–576. [https://doi.org/10.1016/S2215-0366\(14\)00080-7](https://doi.org/10.1016/S2215-0366(14)00080-7)
- Azwar, S. (2017). *Penyusunan skala psikologi* (Ed. II, cet. XII). Pustaka Pelajar.
- Bagby, R. M., Parker, J. D. A., & Taylor, G. J. (1994). The twenty-item Toronto *Alexithymia* scale—I. Item selection and cross-validation of the factor structure. *Journal of Psychosomatic Research*, 38(1), 23–32. [https://doi.org/10.1016/0022-3999\(94\)90005-1](https://doi.org/10.1016/0022-3999(94)90005-1)
- Bibby, P. A., & Ferguson, E. (2011). The ability to process emotional information predicts *Loss aversion*. *Personality and Individual Differences*, 51(3), 263–266. <https://doi.org/10.1016/j.paid.2010.05.001>
- Bräutigam, W., & Von Rad, M. (1977). Towards a Theory of Psychosomatic Disorders. *Psychotherapy and Psychosomatics*, 28(1–4), XI–XIII. <https://doi.org/10.1159/000287050>
- Brust-Renck, P. G., Weldon, R. B., & Reyna, V. F. (2021). Judgment and Decision Making. Dalam P. G. Brust-Renck, R. B. Weldon, & V. F. Reyna, *Oxford Research Encyclopedia of Psychology*. Oxford University Press. <https://doi.org/10.1093/acrefore/9780190236557.013.536>
- Carmon, Z., Wertebroch, K., & Zeelenberg, M. (2003). Option Attachment: When Deliberating Makes Choosing Feel like Losing. *Journal of Consumer Research*, 30(1), 15–29. <https://doi.org/10.1086/374701>
- Carr, P. B., & Steele, C. M. (2010). Stereotype Threat Affects Financial Decision Making. *Psychological Science*, 21(10), 1411–1416. <https://doi.org/10.1177/0956797610384146>
- Chen, X., Wu, Z., Zhan, B., Ding, D., & Zhang, X. (2023). Effects of *Alexithymia* on Moral Decision-Making in Sacrificial Dilemmas: High *Alexithymia* is Associated with Weaker Sensitivity to Moral Norms. *Psychology Research and Behavior Management*, Volume 16, 2315–2325. <https://doi.org/10.2147/PRBM.S407744>
- Clay, S. N., Clithero, J. A., Harris, A. M., & Reed, C. L. (2017). *Loss aversion Reflects Information Accumulation, Not Bias: A Drift-Diffusion Model Study. Frontiers in Psychology*, 8, 1708. <https://doi.org/10.3389/fpsyg.2017.01708>
- Crawford, M. (2014). *Strengths and Limitations of Correlational Design*. Unpublished. <https://doi.org/10.13140/RG.2.1.4195.7920>

- Dansereau, D. F., Knight, D. K., & Flynn, P. M. (2013). Improving adolescent judgment and decision making. *Professional Psychology: Research and Practice*, *44*(4), 274–282. <https://doi.org/10.1037/a0032495>
- De Martino, B., Camerer, C. F., & Adolphs, R. (2010). Amygdala damage eliminates monetary *Loss aversion*. *Proceedings of the National Academy of Sciences*, *107*(8), 3788–3792. <https://doi.org/10.1073/pnas.0910230107>
- Engelmann, J. B., Berns, G. S., & Dunlop, B. W. (2017). Hyper-responsivity to losses in the anterior insula during economic choice scales with depression severity. *Psychological Medicine*, *47*(16), 2879–2891. <https://doi.org/10.1017/S0033291717001428>
- Ferguson, E., Bibby, P. A., Rosamond, S., O’Grady, C., Parcell, A., Amos, C., McCutcheon, C., & O’Carroll, R. (2009). *Alexithymia*, Cumulative Feedback, and Differential Response Patterns on the Iowa Gambling Task. *Journal of Personality*, *77*(3), 883–902. <https://doi.org/10.1111/j.1467-6494.2009.00568.x>
- Gächter, S., Johnson, E. J., & Herrmann, A. (2022). Individual-level *Loss aversion* in riskless and risky choices. *Theory and Decision*, *92*(3–4), 599–624. <https://doi.org/10.1007/s11238-021-09839-8>
- Georgantzis, N., & Navarro-Martínez, D. (2010). Understanding the WTA–WTP gap: Attitudes, feelings, uncertainty and personality. *Journal of Economic Psychology*, *31*(6), 895–907. <https://doi.org/10.1016/j.joep.2010.07.004>
- Halpern-Felsher, B., Baker, M., & Stitzel, S. (2016). Decision-Making in Adolescents and Young Adults. Dalam M. A. Diefenbach, S. Miller-Halegoua, & D. J. Bowen (Ed.), *Handbook of Health Decision Science* (hlm. 157–167). Springer New York. https://doi.org/10.1007/978-1-4939-3486-7_12
- Hardie, B. G. S., Johnson, E. J., & Fader, P. S. (1993). Modeling *Loss aversion* and Reference Dependence Effects on Brand Choice. *Marketing Science*, *12*(4), 378–394. <http://www.jstor.org/stable/183936>
- Heilmann, K. M., & Nadeau, S. E. (Ed.). (2021). *Disorders of emotion in neurologic disease*. Elsevier.
- Hemming, L., Haddock, G., Shaw, J., & Pratt, D. (2019). *Alexithymia* and Its Associations With Depression, Suicidality, and Aggression: An Overview of the Literature. *Frontiers in Psychiatry*, *10*, 203. <https://doi.org/10.3389/fpsyt.2019.00203>
- Hess, T. M., Strough, J., & Löckenhoff, C. E. (Ed.). (2015). *Aging and decision making: Empirical and applied perspectives*. Academic Press is an imprint of Elsevier.
- Highhouse, S. (1996). Context-Dependent Selection: The Effects of Decoy and Phantom Job Candidates. *Organizational Behavior and Human Decision Processes*, *65*(1), 68–76. <https://doi.org/10.1006/obhd.1996.0006>
- Huh, H. J., Baek, K., Kwon, J.-H., Jeong, J., & Chae, J.-H. (2016). Impact of childhood trauma and cognitive emotion regulation strategies on risk-averse and loss-averse patterns of decision-making in patients with depression. *Cognitive Neuropsychiatry*, *21*(6), 447–461. <https://doi.org/10.1080/13546805.2016.1230053>

- Icenogle, G., & Cauffman, E. (2021). Adolescent decision making: A decade in review. *Journal of Research on Adolescence*, *31*(4), 1006–1022. <https://doi.org/10.1111/jora.12608>
- Inesi, M. E. (2010). Power and *Loss aversion*. *Organizational Behavior and Human Decision Processes*, *112*(1), 58–69. <https://doi.org/10.1016/j.obhdp.2010.01.001>
- Kahneman, D. (2013). *Thinking, fast and slow* (Z. Anshor, Penerj.; Cetakan ketiga). PT Gramedia Pustaka Utama.
- Kahneman, D., Knetsch, J. L., & Thaler, R. H. (2000). Anomalies: The Endowment Effect, *Loss aversion*, and Status Quo Bias. Dalam D. Kahneman & A. Tversky (Ed.), *Choices, Values, and Frames* (1 ed., hlm. 159–170). Cambridge University Press. <https://doi.org/10.1017/CBO9780511803475.009>
- Kahneman, D., & Tversky, A. (1979). Prospect Theory: An Analysis of Decision under Risk. *Econometrica*, *47*(2), 263. <https://doi.org/10.2307/1914185>
- Kahneman, D., & Tversky, A. (1984). Choices, values, and frames. *American Psychologist*, *39*(4), 341–350. <https://doi.org/10.1037/0003-066X.39.4.341>
- Kern, M. C., & Chugh, D. (2009). Bounded Ethicality: The Perils of Loss Framing. *Psychological Science*, *20*(3), 378–384. <https://doi.org/10.1111/j.1467-9280.2009.02296.x>
- Koan, I., Nakagawa, T., Chen, C., Matsubara, T., Lei, H., Hagiwara, K., Hirotsu, M., Yamagata, H., & Nakagawa, S. (2021). The Negative Association Between Positive Psychological Wellbeing and *Loss aversion*. *Frontiers in Psychology*, *12*, 641340. <https://doi.org/10.3389/fpsyg.2021.641340>
- Lejarraga, T., & Hertwig, R. (2022). Three Theories of Choice and Their Psychology of Losses. *Perspectives on Psychological Science*, *17*(2), 334–345. <https://doi.org/10.1177/17456916211001332>
- Lerner, J. S., Li, Y., Valdesolo, P., & Kassam, K. S. (2015). Emotion and Decision Making. *Annual Review of Psychology*, *66*(1), 799–823. <https://doi.org/10.1146/annurev-psych-010213-115043>
- Levin, I. P., Schneider, S. L., & Gaeth, G. J. (1998). All Frames Are Not Created Equal: A Typology and Critical Analysis of Framing Effects. *Organizational Behavior and Human Decision Processes*, *76*(2), 149–188. <https://doi.org/10.1006/obhd.1998.2804>
- Meza-Concha, N., Arancibia, M., Salas, F., Behar, R., Salas, G., Silva, H., & Escobar, R. (2017). Towards a neurobiological understanding of *Alexithymia*. *Medwave*, *17*(04), e6960–e6960. <https://doi.org/10.5867/medwave.2017.04.6960>
- Mrkva, K., Johnson, E. J., Gächter, S., & Herrmann, A. (2020). Moderating *Loss aversion*: *Loss aversion* Has Moderators, But Reports of its Death are Greatly Exaggerated. *Journal of Consumer Psychology*, *30*(3), 407–428. <https://doi.org/10.1002/jcpy.1156>
- Mukherjee, S. (2019). Revise the Belief in *Loss aversion*. *Frontiers in Psychology*, *10*, 2723. <https://doi.org/10.3389/fpsyg.2019.02723>
- Nichols, A. L., & Cook, C. L. (2019). When thinking back can hold us back: How being a follower can affect women’s loss-aversion. *Journal of Experimental*

- Psychology: General*, 148(2), 400–406.
<https://doi.org/10.1037/xge0000491>
- Nikolić, J. (2018). Biases in the decision-making process and possibilities of overcoming them. *Ekonomski Horizonti*, 20(1), 45–59.
<https://doi.org/10.5937/ekonhor1801045N>
- Páez-Gallego, J., Gallardo-López, J. A., López-Noguero, F., & Rodrigo-Moriche, M. P. (2020). Analysis of the Relationship Between Psychological Well-Being and Decision Making in Adolescent Students. *Frontiers in Psychology*, 11, 1195. <https://doi.org/10.3389/fpsyg.2020.01195>
- Paraschiv, C., & L'Haridon, O. (2008). *Loss aversion: Origin, Components and Marketing Implications. Recherche et Applications En Marketing (English Edition)*, 23(2), 67–82. <https://doi.org/10.1177/205157070802300204>
- Parker, J. D. A., Taylor, G. J., & Bagby, R. M. (2001). The relationship between emotional intelligence and *Alexithymia*. *Personality and Individual Differences*, 30(1), 107–115. [https://doi.org/10.1016/S0191-8869\(00\)00014-3](https://doi.org/10.1016/S0191-8869(00)00014-3)
- Peasgood, T. (2014). Expected Utility Theory. Dalam A. C. Michalos (Ed.), *Encyclopedia of Quality of Life and Well-Being Research* (hlm. 2092–2096). Springer Netherlands. https://doi.org/10.1007/978-94-007-0753-5_962
- Poquérusse, J., Pastore, L., Dellantonio, S., & Esposito, G. (2018). *Alexithymia* and Autism Spectrum Disorder: A Complex Relationship. *Frontiers in Psychology*, 9, 1196. <https://doi.org/10.3389/fpsyg.2018.01196>
- Preece, D., Becerra, R., Robinson, K., Dandy, J., & Allan, A. (2018). The psychometric assessment of *Alexithymia*: Development and validation of the Perth *Alexithymia* Questionnaire. *Personality and Individual Differences*, 132, 32–44. <https://doi.org/10.1016/j.paid.2018.05.011>
- Purnomo, L. (2009). *Tingkat Loss aversion Individu pada Pilihan yang Berisiko dan Kurang Berisiko: Studi Eksperimen pada Mahasiswa S1 Fakultas Ekonomi Universitas Sebelas Maret* (digilib.uns.ac.id.). <<https://digilib.uns.ac.id/dokumen/detail/11016>>
- Quattrone, G. A., & Tversky, A. (1988). Contrasting Rational and Psychological Analyses of Political Choice. *American Political Science Review*, 82(3), 719–736. <https://doi.org/10.2307/1962487>
- Ricciardi, L., Demartini, B., Fotopoulou, A., & Edwards, M. J. (2015). *Alexithymia* in Neurological Disease: A Review. *The Journal of Neuropsychiatry and Clinical Neurosciences*, 27(3), 179–187. <https://doi.org/10.1176/appi.neuropsych.14070169>
- Saefudin, M. arif. (2022). *Konstruksi Skala Loss aversion (SLA)* (<https://etd.repository.ugm.ac.id/penelitian/detail/208052>) [Universitas Gajah Mada]. <http://etd.repository.ugm.ac.id/>.
- Schmidt, U., & Zank, H. (2005). What is *Loss aversion*? *Journal of Risk and Uncertainty*, 30(2), 157–167. <https://doi.org/10.1007/s11166-005-6564-6>
- Schulreich, S., Gerhardt, H., & Heekeren, H. R. (2016). Incidental fear cues increase monetary *Loss aversion*. *Emotion*, 16(3), 402–412. <https://doi.org/10.1037/emo0000124>

- Sifneos, P. E. (1973). The Prevalence of 'Alexithymic' Characteristics in Psychosomatic Patients. *Psychotherapy and Psychosomatics*, 22(2–6), 255–262. <https://doi.org/10.1159/000286529>
- Simon, H. A. (1955). A Behavioral Model of Rational Choice. *The Quarterly Journal of Economics*, 69(1), 99. <https://doi.org/10.2307/1884852>
- Siyoto, S. (2015). *Dasar Metodologi Penelitian*. Literasi Media Publishing.
- Sokol-Hessner, P., Camerer, C. F., & Phelps, E. A. (2013). Emotion regulation reduces *Loss aversion* and decreases amygdala responses to losses. *Social Cognitive and Affective Neuroscience*, 8(3), 341–350. <https://doi.org/10.1093/scan/nss002>
- Sokol-Hessner, P., & Rutledge, R. B. (2019). The Psychological and Neural Basis of *Loss aversion*. *Current Directions in Psychological Science*, 28(1), 20–27. <https://doi.org/10.1177/0963721418806510>
- Strough, J., & Bruine De Bruin, W. (2020). Decision Making Across Adulthood. *Annual Review of Developmental Psychology*, 2(1), 345–363. <https://doi.org/10.1146/annurev-devpsych-051120-010038>
- Taber-Thomas, B., & Pérez-Edgar, K. (2014). *Emerging Adulthood Brain Development* (J. J. Arnett, Ed.; Vol. 1). Oxford University Press. <https://doi.org/10.1093/oxfordhb/9780199795574.013.15>
- Tanaka, T., Camerer, C. F., & Nguyen, Q. (2010). Risk and Time Preferences: Linking Experimental and Household Survey Data from Vietnam. *American Economic Review*, 100(1), 557–571. <https://doi.org/10.1257/aer.100.1.557>
- Taylor, G. J., & Bagby, R. M. (2000). An overview of the *Alexithymia* construct.”. Dalam *Handbook of Emotional Intelligence* (hlm. 41–67). eds Bar-On R., Parker J. D. A.
- Taylor, G. J., Bagby, R. M., Parker, J. D. A., & Grotstein, J. (1997). *Disorders of Affect Regulation: Alexithymia in Medical and Psychiatric Illness* (1 ed.). Cambridge University Press. <https://doi.org/10.1017/CBO9780511526831>
- Timoney, L. R., & Holder, M. D. (2013). *Emotional Processing Deficits and Happiness: Assessing the Measurement, Correlates, and Well-Being of People with Alexithymia*. Springer Netherlands. <https://doi.org/10.1007/978-94-007-7177-2>
- Tom, S. M., Fox, C. R., Trepel, C., & Poldrack, R. A. (2007). The Neural Basis of *Loss aversion* in Decision-Making Under Risk. *Science*, 315(5811), 515–518. <https://doi.org/10.1126/science.1134239>
- Trémeau, F., Brady, M., Saccente, E., Moreno, A., Epstein, H., Citrome, L., Malaspina, D., & Javitt, D. (2008). *Loss aversion* in schizophrenia. *Schizophrenia Research*, 103(1–3), 121–128. <https://doi.org/10.1016/j.schres.2008.03.027>
- Tversky, A., & Kahneman, D. (1992). Advances in prospect theory: Cumulative representation of uncertainty. *Kluwer Academic Publisher*, 5:297-323. <http://www.jstor.org/stable/41755005>
- Tversky, A., & Simonson, I. (1993). Context-Dependent Preferences. *Management Science*, 39(10), 1179–1189. <https://doi.org/10.1287/mnsc.39.10.1179>

- Wang, M., Rieger, M. O., & Hens, T. (2017). The Impact of Culture on *Loss aversion*. *Journal of Behavioral Decision Making*, 30(2), 270–281. <https://doi.org/10.1002/bdm.1941>
- Wood, D., Crapnell, T., Lau, L., Bennett, A., Lotstein, D., Ferris, M., & Kuo, A. (2018). Emerging Adulthood as a Critical Stage in the Life Course. Dalam N. Halfon, C. B. Forrest, R. M. Lerner, & E. M. Faustman (Ed.), *Handbook of Life Course Health Development* (hlm. 123–143). Springer International Publishing. https://doi.org/10.1007/978-3-319-47143-3_7
- Yao, J., & Li, D. (2013). Bounded rationality as a source of *Loss aversion* and optimism: A study of psychological adaptation under incomplete information. *Journal of Economic Dynamics and Control*, 37(1), 18–31. <https://doi.org/10.1016/j.jedc.2012.07.002>
- Zhang, L., Wang, X., Zhu, Y., Li, H., Zhu, C., Yu, F., & Wang, K. (2017). Selective impairment of decision making under ambiguity in *Alexithymia*. *BMC Psychiatry*, 17(1), 378. <https://doi.org/10.1186/s12888-017-1537-2>